

## DESIGNER FOCUS BILL DIXON

### YPI TALKS TO ACCLAIMED YACHT DESIGNER



**FOR MORE INFORMATION PLEASE CONTACT:**  
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#### How would you describe your design style?

I would say that our work has been about creating truly custom designs that reflect the requirements and lifestyle of the owner who commissions the work. This can be seen from the variety of work we have undertaken. To be honest I enjoy the challenge of translating my clients vision into reality, and ironically, it's our interpretation of their vision that has in recent years has forged our reputation for sleek semi flush and deck saloon yacht designs.

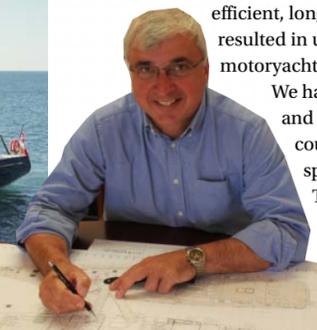
I am quite happy designing more traditional style boats as well as the most modern; both give me a great deal of satisfaction, but it is fair to say that today our sailing superyachts are performance orientated cruising yachts.

Although we do not have a single strong rigid brand identity, there are certainly strong identifying features to our designs. You can be assured that the vessel will sail nicely and most importantly be well balanced and dependable at sea.

#### Talk to us about some of your current projects?

We are working on a number of projects both power and sail, some truly spectacular. Of note is the VIII project. She's an aluminium alloy 45-metre performance orientated design incorporating our award winning telescopic keel design technology. Her low profile sleek exterior is matched by a modern and comfortable interior featuring the crew aft and owners forward.

Since 2007 we've been working on the concept of a more fuel efficient, long waterline motoryacht hull shape. This resulted in us developing a 50m aluminium alloy motoryacht with JFA Shipyard in Brittany.



We have been working with *Will Bishop*, Broker and Head of the YPI Sailing Division, on a couple of projects for his clients including a spectacular 45m low profile flybridge design.

To me, smaller flybridge sailing yachts have generally lacked the visual balance I always strive for in my designs. In this project our goal was to not forgoe the internal volume associated with yachts of this type.

Inspired by the ever increasing length of superyachts we have developed an 80-metre concept that fills a role between a large sailing superyacht and motoryacht. The desire for a sleek stylish sailing yacht, with a motoryacht style volume, comfort and accommodation is obvious.

#### Do you have a favourite design?

It's difficult to pick a favourite design as all designs are different. The pleasure for me is to see in the final execution of the project, a design that has met and hopefully exceeded our client's expectations.

In many ways I will always have a soft spot for Yanneke Too, a 35m schooner built by Camper & Nicholsons in the early nineties. She was the first superyacht we designed and I am always interested to hear about her movements.

Today I am attracted to the large modern performance sailing superyachts we are designing; they can truly match comfort and the joy of sailing all in one boat.

#### What are some of the innovations particular to your designs?

Our award winning telescopic lifting keel system for sailing yachts has revolutionised the options available for interior layouts. As the keel box does not intrude into the yacht's living area, it has enabled us to design for vessels which now have much more interior space.

I particularly like sailing yacht designs with different and distinct living areas on deck. This has been something that can be seen throughout my designs since Yanneke Too back in the mid 90s.

With the Johnson Motor Yacht range we were the first to introduce vertical windows on what are relatively small vessels to have this feature. Apart from increasing the awareness of space internally, there is a considerable safety benefit at night as they radically reduce reflections in the glass.

Fusing our motoryacht and sailing yacht hull design experience we have developed a new motor sailor concept which gives the owner the benefit of both worlds instead of being considered only half as good at motoring and sailing as dedicated vessels. They will sail well and be capable of cruising under motor at 12 or 13 knots.

/ SEE YACHTS DESIGNED BY BILL DIXON ON [www.ypigroup.com](http://www.ypigroup.com)

## SHIPYARD FOCUS AMICO & CO WORLD LEADERS IN YACHT REFIT AND REPAIR

#### Tell us about your company's history.

**Alberto Amico**, Managing Director: Amico & Co was founded in 1991 by the Amico family and found success thanks to their experience in yachting. The family has more than 126 years experience in the naval field: in 1885 Michele Amico, started up by offering services dedicated to sailing ships. The same company, Luigi Amico Srl, was carried on by the following generations and it continues today.

#### What makes AMICO & Co so well known in the industry?

Amico & Co is a leading company specialised in all types of repair and the refitting of super and mega yachts with structural, mechanical and system services.

The Shipyard enjoys the use of the most advanced facilities and technologies available. In addition to this, Amico & Co has built its reputation through the professionalism and high-quality services of our Ligurian tradesmen.

The company can rely on its skilled workers, and a management team with many years experience in yachting. To ensure the level of quality we provide to clients, the shipyard has in place a training programme to maintain its skilled workforce, its clerks and executives.

#### What makes you different from other shipyards?

Our facilities, manufacturing process, quality control system,



environmental policy, cost optimisation and human resources constitute the major elements of Amico & Co's success of continually offering customers competitive and quality services.

The shipyard can accommodate more than 40 superyachts with no limitation in size. A 50-metre yacht can be hauled out, hull blocked in a shed and be ready for work on board in a single day. This is only one of a few examples of the full range of services resulting in cost optimisation offered thanks to the latest developments made to our facilities.

#### Why do clients keep coming back?

During and after the refit project, our staff establish clear and constant lines of communication and build a trusting relationship with the client's team.

With more than 90% repeat business, our constant growth and our international reputation say that our team is doing a great job, and that we are moving in the right direction.

/ READ THE FULL INTERVIEW ON [www.ypigroup.com](http://www.ypigroup.com)

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**2002:**  
Euro becomes official currency of the eurozone  
YPI Crew launched with Laurence Reymann

**2003:**  
Iraq War begins, triggering worldwide protests  
Switzerland wins the America Cup  
The largest single-masted yacht

**2004:**  
Madrid train bombings  
Boxing Day Tsunami occurs in Indian Ocean, leading to the deaths of 230,000

**2005:**  
Dame Ellen MacArthur breaks the world record for the fastest solo circumnavigation of the globe  
Death of Prince Rainier of Monaco

**2006:**  
Mumbai bombings - Andreas Liveras, entrepreneur and yacht owner amongst those killed  
Royal Huisman

**2008:**  
Barack Obama is elected President of the United States  
YPI becomes a part of the BRS Group

**2009:**  
Burj Khalifa in Dubai, the world's tallest building  
Great recession officially ends  
Bertrand Vogéle becomes CEO

**2010:**  
David Cameron becomes Prime Minister of the UK  
Threat of Greece defaulting on its debts triggers the European sovereign debt crisis  
Larry Ellison's space-age trimaran BMW Oracle wins the Americas Cup after a 15 year absence for

**2012:**  
YPI celebrates its 40 year anniversary  
London Olympics take place

